



Chamber Connections

SEPTEMBER 2008

The Newsletter for the Southern Midcoast Maine Chamber

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* Ex-Officio

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NASB Closure DVD Sent to Members

In August, the Chamber mailed a DVD titled "Naval Air Station Brunswick: Base Closure Preparations: Are you Ready?" to all of our members. The DVD was created as a tool to help businesses prepare for the economic impact of the closure of NASB. Approximately 32 minutes in length, the DVD contains interviews from business owners in three northeastern communities which faced base closures in the past. In their own words, these business owners explain what to expect from the base closure, give recommendations on how we can best prepare, describe what they learned from the process and give advice on what Midcoast Maine businesses can do to not only survive, but prosper and thrive in the coming years. If you haven't done so already, we encourage you to watch the DVD and learn from this valuable information.

The project was conceived as the out-growth of a recommendation from the Governor's Advisory Council, which was created by Governor Baldacci to address "outside the fence" issues and on which the Chamber has a seat. According to Leighton Cooney, advisor to the Governor and a member of the Council, "Maine is doing more outside the fence work to prepare for the base closure than other areas facing the loss of a base. Part of that preparation is getting critical information to our Midcoast business people so they can accurately anticipate the impact of the closure on their individual businesses. If each business is prepared, business and the region should weather the closure with a minimum of difficulty."

With this idea in mind, the Chamber approached the Times Record newspaper and made a proposal: Could the organizations work collaboratively, identify three New England communities who were affected by base closures, and have Times Record reporters and freelance videographer Mark Ireland go to each location and interview business owners about their experiences? The Times Record would then use information they gathered for a series of educational editorial

stories in the paper, and the Chamber would use the interviews for the creation of a DVD to distribute to businesses.

The Times Record articles, which appeared August 5th – 8th, presented detailed stories from each location. Seth Koenig, the reporter who wrote the stories, noted "It was striking, to me, to see how different each base closure situation really was. The regional economy was different in each case, the timing of the closure was different in each case and the local politics were different in each case. But one thing that seemed consistent across the communities we visited was that attaining success came from being proactive. Whether it was in the form of business owners taking the initiative to prepare for the looming closures, or the respective redevelopment authorities being aggressive about their strategies to draw new jobs to the areas, being proactive seemed to be the key to recovering from the military's departure."

Accompanying every DVD was a brochure from Maine Business Works, an organization that coordinates business assistance in the Midcoast region. Through Maine Business Works, businesses can get information on local, state and federal resources that can assist in areas including, but not limited to, business counseling, financing, marketing, research and development, tax reimbursements, technical assistance and workforce training. This information was also included in a Times Record summary take-away piece. Copies of this publication are available through the Chamber.

In addition to distributing the DVD to Chamber members, it was sent to local cable TV stations in Topsham, Phippsburg, Harpswell, Freeport, Brunswick and Bath, in an effort to provide information to as broad an audience as possible.

The project would not have been possible without the generous financial support of Bowdoin College, The Office of the Governor, and Cross Insurance Company.



From the President/Executive Director

HEATHER COLLINS

Dear Chamber Members,

My husband and I just came back from an August staycation. In case you've missed the TV and radio ads from the Maine Office of Tourism, a staycation is a vacation taken close to home. Anticipating the possibility of a reduced number of visitors due to high gas prices, the Maine Office of Tourism has promoted the staycation concept throughout the summer. Instead of leaving our beautiful state during the best time of the year, they encouraged people to stay in Maine, travel to a place away from where they live, and experience the wealth of vacation opportunities that we have in our own backyard.

Personally, I think it's a great idea. In fact, my husband and I have taken staycations every year since we've lived in Maine. We drive a few hours north and visit locations along the coast. We are away from work and our regular routines. Frequently, there is no cell phone coverage (although this is a dual edged sword as the state focuses on economic development efforts, but that is a subject for another column) so we truly feel like we are getting away. Our annual

summer staycation meets all of our needs.

And what does it do for the state? It keeps our tourism dollars here. It supports local B&Bs, restaurants and retail shops. It supports the state's largest industry. In addition to the fact that we actually love vacationing in Maine, we get a personal sense of satisfaction when we're supporting in-state businesses.

The Maine Office of Tourism is encouraging the hospitality industry to promote the staycation concept. Staycation packages, discounts and incentives can be posted directly to www.visitmaine.com and we encourage local tourism establishments to take advantage of this promotional opportunity. For everyone else reading this who is not in the tourism industry, please consider a staycation the next time you are making your summer (or winter, spring, or fall) travel plans.

Heather Collins



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Protect Your Domain

Article Courtesy of BEK, Inc. www.bekme.net

Once you have your domain name, and your website is flourishing - you must protect your domain.

So how do you protect your domain? At the end of the year, the registrar will send you a notice that your domain name is about to expire. You may be thinking that they just want your money, and they can darn well wait until the date it is due to get your money! Well, BEK warns against waiting. There is a very legitimate process called "drop catching" that can easily destroy all your hard work in one instance. Other forms of domain snatching are also taking place. Read on to find out more about the various ways that your domain can be taken from you, and remember to protect yourself.

Drop Catching

Drop catching is a legal process by which people can quickly grab domain names that have expired and use the link to create a website consisting of advertisements - or worse yet, resell them to make a profit off of your hard earned traffic. This is why it is wise that you do not wait until the last minute to pay your registration. You do not want to log-in to your site and either find an error, or find out that suddenly you are no longer in business (according to the web).

The rules of ICANN (Internet Corporation for Assigned Names and Numbers), gives domain registrars 45 days after the expiration date to notify the website owner that their domain name is going to be dropped from the registry. After the 45 days most registrars offer a 30 day grace period, then your domain is up for grabs.

Some domain services, such as GoDaddy.com, have created an auction process for expired names, that begins the auctioning of domain names in as little as 30 days after the expiration date, to prospective buyers. GoDaddy.com does state to the prospective buyer in the auction process, that the original owners still have the option of reclaiming their name.

What's in a name? If it's a domain name, it can be your future online. So choose wisely, and protect what you worked, or have been working for - a business online.

Cybersquatters

The dictionary defines cybersquatting as "the practice of registering names, especially well-known company or brand names, as Internet domains, in the hope of reselling them at a profit". But the term is commonly used when referring to bad faith domain registrations in general. Easy, common methods of cybersquatting include someone registering the name of your company and then trying to sell it to you for a lot of money. Another type of cybersquatting occurs when a competitor registers a close variation of your domain to fool customers into visiting their site. Customers trying to remember your Web site address are easy prey. A simple typographical error could result in lost revenue.

Domain Hijacking

Domain hijacking is the process by which internet domain names are stolen from the rightful registrant. Many people confuse domain hijacking with the re-registration of an expired domain by a new party. One is a legal process and one is not. Domain hijacking is theft, however, if a name owner does not renew a name, he or she is no longer the owner and it is available for someone else to register.

Domain theft is an aggressive form of domain hijacking that usually involves an illegal act. In most cases, identity theft is used to trick the domain registrar into allowing the hijacker to change the registration information to steal control of a domain from the legitimate owner. The victims of such theft often do not have the resources or willingness to invest the effort necessary to regain control of their domain, which may require a lawsuit or a lengthy and time-consuming arbitration process, especially if the hijacker and victim are in different countries. Hackers that have hijacked a domain can do anything with that name, including putting up their own website or redirecting those who visit the address to another site.

What Can I Do?

If domain thieves or cybersquatters go too far and infringe on trademarks, libel you or your company, you can, of course, sue. But domain-related lawsuits can take years and cost dearly. Arbitration can be successful, but also can be time-consuming and costly. Prevention is easier and cheaper. The simplest, easiest and least expensive way to protect your company is to register common variations of your domain yourself before someone else can and before any damage is done. So take our advice, and make sure you are watching your domain.

Don't Know Where your Domain is Registered?

Don't worry, you can find out! Just go to www.whois.com, and type in your web address. This service will show you which provider your web domain is registered through, and who the main contact is for your account.

Promote Good Nutrition for FREE

Nutritional status is linked to overall health and wellness and the more you can do to promote healthy food and beverage choices the healthier your employees will be. The following FREE resources are among many helping you to promote healthier choices in the workplace.

Action Packets are available! These can be downloaded for free on the internet. These packets provide you with step by step guidance and real Maine examples of how to make nutrition related changes in the workplace. Packets are available on the following nutrition topics:

- Environments that Increase Vegetable and Fruit Consumption
- Policies that Support Healthy Options in Vending Machines
- Policies that Support Healthy Eating at Group Events

For more information on Action Packets, visit:

www.healthymainepartnerships.org/MCVHP/resource_library.aspx

Good Work! Linking Health to the Bottom Line

Free resource kit that contains a wealth of ideas and tools to improve employee health. Including low- or no-cost strategies related to nutrition. For more information on Good Work!, visit: www.healthymainepartnerships.org/MCVHP/resource_good_work_manual.aspx

Free Fact Sheets

www.eatright.org/cps/rde/xchg/ada/hs.xsl/nutrition_350_ENU_HTML.htm (many printable nutrition facts sheets, a great addition to the break room bulletin board!)

Please contact ACCESS Health, 373-6973, FMI about this topic.

Choose the Best Search Engine for Your Information Need

Use the Right Search Engine: <http://www.noodletools.com/debbie/literacies/information/5locate/adviceengine.html>

If you're confused about which search engine to use, bookmark NoodleTools' Choose The Best Search Engine For Your Information Need. This page has a handy reference chart that shows exactly what the strengths of each search engine are. If you need facts, opinions, timely information, an answer from a specific academic discipline, help defining your topic, or other search parameters, this page will show you exactly which search engine is the best to use. There are links to each search tool, so there's no delay when you want to do a search. (Thanks to Maine International Trade Center for this information.)

Chamber After Hours - Reserve Now for 2009!

The Chamber is accepting reservations for sponsors for Chamber After Hours (CAH) in 2009 beginning October 1, 2008. Chamber After Hours is a once per month networking event in an open house style from 5 to 7 p.m. on the fourth Wednesday of each month. Chamber After Hours are an excellent way to showcase your business to members.

Reservations will be accepted on a "first paid, first served" basis upon the receipt of your first and second choices of preferred month accompanied by a non-refundable sponsor fee. Sponsors and cosponsors must be members in good standing. Sponsors are responsible for providing door prizes, refreshments, tours and/or entertainment. Caterers or restaurants used for refreshments must be Chamber members. The location for CAH must be handicap accessible and accommodate a minimum of 60 people. You may have one or more Chamber members sponsor with your business...a good way to share costs and have a mix of businesses attending.

The Chamber will promote Chamber After Hours via two emails to members, the Chamber's website, the Chamber's weekly *Times Record* column (Wednesday edition), produce an insert for *Chamber Connections*, accept RSVP's and provide nametags. The Chamber will conduct a 50/50 cash raffle and drawing for one free "Spotlight on Members" column in *Chamber Connections*. You may do your own promotion (highly recommended.)

Reservations for 2009 will be accepted starting October 1, 2008. The non-refundable sponsor fee is \$300 for one sponsor and \$50 for each additional sponsor. To ensure your reservation you must send the fee and indicate your first and second choices of month you'd like to sponsor to: SMMC, Border Trust Business Center, 2 Main Street, Topsham, ME 04086. For more information contact Carolyn Farkas-Noe at 725-8797 or CarolynF@midcoastmaine.com

Maine's Aging Workforce

Provided by Bob Traill, Director of Diversified Recruitment, Bonney Staffing Center

Maine's available workforce is aging. A 2006 study by Paul E. Harrington and Neeta P. Fogg, Center For Labor Market Studies, Northeastern University, reveals that all of Maine's labor force growth in the foreseeable future will occur among those aged 55 and older. The absence of growth in the under 55 labor force will have many implications. One result will be a considerable reduction in the size of the state's workforce. As an employer, what are the implications of these changes on your business and how can you prevent these changes from having a negative impact?

Employers will need to hire older workers as the supply of younger workers diminishes. Employers will also have to encourage their older workers to continue working and recruit older workers with experience in other occupations whose skills are transferable. Employers may also find themselves hiring retired workers who wish to return to work because they need additional income or are bored.

To successfully accommodate the influx of older workers, adjustments in "traditional" work environments will have to be made. Attitudes toward older workers must change. Management must set the tone by learning what changes need to take place when employing older workers and then providing training for supervisors and younger workers.

For example, supervisors and younger co-workers will have to adapt to the older worker who may not work as fast as his/her younger counterpart. Older workers may need training in the use of modern technical tools. On a positive note, due to their age, experience, and sense of responsibility, they may also work more productively with less supervision than usually required.

Job structure may need to change. Flexible work schedules may be required so that medical appointments can be kept and to lessen physical stress. Employers may decide to hire two people for one job, as job sharing can address the desire of some older workers to work less than full time while simultaneously addressing their time-off needs and requirements.

General benefit plans may need revisions so that new and returning part-time employees are included on a pro-rated basis. Additionally, health insurance plans will need to be evaluated to balance employer's expenses and employee's needs.

While these types of changes may require cultural shifts in an organization, the good news is that, in general, the older worker is more mature, dependable and multi-skilled than their younger counterparts. They are also tempered by experience. This may result in an employer experiencing higher productivity from this group and a corresponding reduction in labor costs.

For additional information on effectively integrating older workers into your workplace, visit www.seasonedworkforce.com

Spotlight on Members Spotlight on Members Spotlight on Members Spotlight on

SPOTLIGHT



The Law Office of Arthur J. Lamothe

The Law Office of Arthur J. Lamothe is a client-focused law firm representing both the businesses and individuals of the Midcoast.

Art graduated from the University of Maine School of Law in Portland and has been a practicing attorney for over 20 years. He has been in private practice in the Midcoast area for over 10 years and maintains offices in Brunswick and in Bowdoinham. Art lives in Bowdoinham with his wife & daughter and is active in the Merrymeeting Bay Business Association, a Chamber affiliate. Art also is a member of the Brunswick Downtown Association and is involved in Rotary and Big Brothers Big Sisters. Art notes that in his spare time he has recently acquired a passion for sailing.

The Law Offices of Arthur J. Lamothe represents companies and individuals in business and corporate matters, handles estate planning (wills, trusts, powers of attorney, etc.) and pro-

bate matters, prepares and reviews contracts, and represents clients in other diverse legal matters. (Other focus practice areas are listed on his firm's website, www.lamothe.com.)

Although, as one might expect, much of the legal work can be paperwork-intensive, Art says that it is the personal connections with clients that he enjoys the most. "What I find most rewarding is not the perfect document or the best possible outcome, but the client who says 'I feel so much better after discussing this with you.'" He also notes that because busy professionals sometimes can have a reputation of not returning phone calls or answering inquiries in a timely manner, he makes it a point to promptly respond to all client telephone calls and e-mails. Art is also known for his dependability and attention to detail.

If you or someone you know requires legal assistance, Art can be reached at 721-9911 or by email at art@lamothe.com.

How can your business be in the "Spotlight?" All you have to do is be a member of the Chamber and attend the next Chamber After Hours. We'll draw a business card during the door prize drawings. If you're the lucky winner, you can have an upcoming "Spotlight." FMI call Carolyn Farkas-Noe at 725-8797, Ext 4

Military Housing Transition

By Steve Levesque, Executive Director, Midcoast Regional Redevelopment Authority

With over 2300 regional housing units entering the marketplace when the Naval Air Station in Brunswick (NASB) closes, it is safe to say that the disposition of housing poses one of the most complex and daunting issues facing the Midcoast community. In addition to dealing with a potential significant influx of empty units to the region's housing stock, we will also be dealing with the disposition of over 700 units on the base properties that are encumbered by a 50-year lease arrangement between the Navy and a private management company.

In November 2004, the Navy entered into a housing privatization arrangement to GMH Housing (now Belfour-Beatty) to acquire more than 6,600 military family housing units on eight bases. To our knowledge, the NASB military family housing, located in both Brunswick and Topsham is the only base housing associated with a closing base that is privatized. Accordingly, in accord with the BRAC law, the Navy must dispose of the land under the privatized housing, but cannot dispose of the housing units themselves, as they are now owned by a private party.

Clearly, this unique housing arrangement does not lend itself to conventional real estate disposal methods. The redevelopment of BNAS is occurring with an entirely new BRAC law and because there

is no precedence for the disposition of housing under this privatized type of arrangement, the complexity level is certainly heightened. What we do here will serve as a model for future BRAC rounds.

The ultimate goal of the MRRA is to assure the smoothest transition possible of military housing units into the civilian residential housing market that meets the housing needs of the communities and Midcoast region. To achieve this goal, it is critical that MRRA work with the towns of Brunswick and Topsham, the owners of the housing units and other interested parties to develop a comprehensive strategy for an orderly disposition of the military family housing units.

In light of the above, MRRA plans to engage a qualified consultant to work with us, community and State partners, Belfour-Beatty, the Navy and others to develop a comprehensive strategy for dealing with the affected housing. The analysis we are proposing will include, but not be limited to: an evaluation of acquisition and renovation financing, development phasing, market absorption rates, real estate sales and lease management strategies, and property disposition tactics.

By working together and securing additional technical resources, I am confident that we will develop a strategy that will be well thought out and successfully executed so that we can realize the best solutions for the region.

SMMC & Member Events



Ribbon Cutting Ceremony

Cutting the ribbon on the new American Cancer Society Cancer Resource Center at Mid Coast Hospital is (l to r) Tom Polko and Vicki Scattoloni of the Maine Center for Cancer Medicine, Herbert Paris, president of Mid Coast Hospital, and Terry Baker and Sue Clifford of the American Cancer Society. The new center is located within the Maine Center for Cancer Medicine at Mid Coast Hospital's new medical office building at 81 Medical Center Drive.



Cheers on the Kennebec

Over 100 members and friends enjoyed the Chamber's "Cheers on the Kennebec" fundraiser at the Maine Maritime Museum on June 27. The crowd enjoyed refreshments, comedian George Hamm, Live Celtic Music and raised a record \$20,000 via a live auction conducted by Charlie Crosby of over 100 items donated by local businesses. Photo (l-r) Angela Chute (Down East Insurance Agency), Art Boulay (Brunswick Business Center), and Melanie Munsey (Down East Insurance Agency).



June Chamber After Hours

Over 60 members gather to "network" and to hear from MidCoast Hunger Prevention Program Cyndy Carney at the June Chamber After Hours. Members enjoyed refreshments provided by Brunswick Hannaford, Joshua's Tavern, and MJ's Grill.



July Chamber After Hours

Jim Haught and Larry Kieft, owners of the Galen C. Moses House B & B in Bath were two of over 100 Chamber members who rode the Maine Eastern Railroad Train as part of the July Chamber After Hours. Members enjoyed meeting one another, new members were introduced and all enjoyed refreshments (onboard and at the Bath Train Station) provided by Byrnes Irish Pub.



New Member Orientation

The Chamber invites representatives from our newest members and new managers or new owners of existing Chamber members, to attend the quarterly New Member Orientation. Only 1 hour of your time is required. And you get to ask questions, learn about opportunities and benefits of membership! The next orientation is Tuesday, October 7, 7:30 – 8:30 a.m. at the Border Trust Business Center, 2 Main St., Topsham. Some of our newest members met in July: pictured (l-r) Keith Koehler (Bisson Moving & Storage), Jon Hiltz (Baystate Financial) Angela Wagg (Bisson Moving) Bruce Gadaree (Blue Dog Brand Works) and Russ Winslow (Bisson Moving).



Ribbon Cutting Ceremony

On Tuesday, July 29th Parkview Adventist Medical Center and Central Maine Medical Family celebrated the opening of the new Topsham Medical Building with a ribbon cutting ceremony. The ribbon cutting ceremony was followed by a week long series of free community lectures, screenings and demonstrations. The facility will contain family medicine physicians as well as a rotating specialty clinic.

New Members

Cyr Auction Company, Gray, James Cyr, 207-657-5253. A modern, fully catered and air conditioned facility; featuring a revolving stage and impeccable décor. Auctions are open to the public and are generally held on Wednesday nights. www.cyrauction.com

Kerrizma Designz, Topsham, Kerri Prescott. 207-319-7589. "All things creative..." Calligraphy, photography, home design services, painting, murals, and professional organization. www.kerrizma.com

Kopper Kettle, Topsham, George Every, 207-725-2724. Hometown friendly atmosphere. "Home of the Early Riser" breakfast 7 days a week. Lunch and dinner served Monday through Friday.

PowerPay LLC, Portland, Steven Goodrich, 877-877-3737. Supports a variety of card-based and other payment types including all major credit and debit cards, electronic benefits transfer (EBT), e-commerce, recurring bill payment as well as ACH products such as remote draft capture (RDC). www.PowerPay.biz

Ocean Point Aviation LLC, Wiscasset, David Stapp, 207-380-1884. Midcoast Maine's authorized Cessna Pilot training center located in the Wiscasset Municipal Airport. Offers aerial tours inland or along the stunning Maine coast. www.oceanpointaviation.com

Kilroy's Barber Shop, Brunswick, Roger Caron, 207-729-0736. Celebrating their 40th Anniversary in 2008. An old fashioned barber shop serving the mid-coast community.

The High Tide Inn on the Ocean, Camden, Jo Freilich, 207-236-3724. Nestled at the foot of Mt. Megunticook and overlooking the sea, offers a variety of accommodations ranging from an inn to motel to cottages. Also accommodations for weddings, family reunions and corporate picnics. www.hightideinn.com

Tandem Glass Studio & Gallery, Dresden, Charlie & Terrill Waldman, 207-737-2781. On display in the Gallery is work by artisans with over 20 years of experience. Unique items are made on site and include glasses, vases, pitchers and sculptures. Also see their glass at the Bath Train Station. www.tandemglass.blogspot.com

Curtis Picard has joined the Chamber as a "Friend". Friends are an individual with no business affiliation who have an interest in the objectives of the Southern Midcoast Maine Chamber.

Topside Inn, Boothbay Harbor, Ed McDermott & Brian Lamb, 207-633-5404. A Bed & Breakfast with views of the scenic harbor and islands; 21 guestrooms in the 19th century sea-captain's home along with two guesthouses. www.topsideinn.com

Bugler Network Resources, Inc., Brunswick, Ian Bugler, 207-725-4946. Serving small & medium size businesses offering service, training, or support with the common sense and technical expertise to make computer networks effective. www.bugler.com

P.T. Promotions, Bath, Polly Thibodeau, 207-443-8983. Produces eight annual antiques shows with sixty dealers. www.bathantiquesshows.com

Cook's Island View Motel, LLC, Bailey Island, Patti Pontolillo, 207-833-7780. An 18 unit motel with private baths, cable TV, pool, wireless internet, and a refrigerator and microwave in each room. www.cooksislandmotel.com

Member Notes

Marnee's Cookies' Euphoria Marvelous Minis were the "Snack of the Day" on The Rachael Ray Show July 3rd.

Adrienne Watkinson, Miss Topsham, a graduate of the Cleveland Institute of Music, captured the title of Miss Maine 2008 at the 72nd Annual **Miss Maine Scholarship Pageant** held at Crooker Theater at Brunswick High School.

The **Gelato Fiasco** has expanded! They've opened a second location at 58 Main Street in the Denny Courtyard, Freeport. Hours are daily in Freeport from Noon- 6PM.

Congratulations to Dan McKay, President of **Eaton Peabody**, who is the new Board Director for Maine and Company.

Maine Eastern Railroad was featured in *Private Varnish* magazine which is geared to the railroad enthusiast. A train ride from Rockland to Brunswick was filmed for the July 26 **WCSH-6's** "Bill Green's Maine" TV show.

Spectrum Generations, the Central Maine Area Agency on Aging recently received congratulatory gift certificates as part of **Greater Brunswick Physical Therapy's** 20th Anniversary Celebration. The aim was to provide Meals on Wheels volunteers with some well deserved care.

Welcome to Ellen Tipper, the new Executive Director of **Maine Businesses for Social Responsibility**.

Hancock Gourmet Lobster Co. won two gold medals for their Spruce Head Smoked Scallop Lobster Bisque in the "Outstanding Soup, Stew, Bean or Chili" category and for their Port Clyde Lobster Mac & Cheese in the "Outstanding Pasta, Grain or Rice" category at the National Association of Specialty Food Trade's 54th Summer Fancy Food Show.

Maine Association of Professional Consultants has changed its name to the Association for Consulting Expertise.

Custom Home Theater Systems & Automation (CHTS&A) won two national best-in-industry awards from the Consumer Electronics Association. CHTS&A was one of five finalists for "Best Home Theater" and first-prize winner for "Best Home Theater Retrofit." The award recognized the ingenuity of the best residential retrofit installation, a nautically-themed theater.

Mid-Coast Resource Development Center (RDC) – September 27, 8-3 p.m. at Camp Wavus in Jefferson. The 4th Annual Early Care Educator Symposium. Speakers are Craig Freshely and Dr. Stephen Green. Contact 1-877-684-0466.

Lloyd & Edison and Sackett & Brake announced a strategic partnership designed to benefit both companies by combining resources and technical expertise utilizing the latest technology to better serve their surveying and mapping clients throughout Maine and beyond. Please visit www.lloydedison.com and www.sackettandbrake.com.

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SMMC Staff - Heather Collins, President/Executive Director; Carolyn Farkas-Noe, Vice President; Charles Crosby, Development Director; Linda Perry, Administrative Assistant.

Chamber Office Hours: Monday - Friday 8:30 am to 5:00 pm. Office will be closed for Labor Day, Monday, September 1, 2008.

Chamber Connections is published ten times per year (combined issues are May/June and July/August.) Deadline for submission of articles and reservations for advertising is the 15th of the month preceding publication. The Southern Midcoast Maine Chamber disclaims all legal responsibility for omissions or errors in this publication. Information is correct to the best of our knowledge at the time of printing. The Chamber reserves the right to reject articles and advertisements. If errors are found, please email the Chamber with corrections: Chamber@midcoastmaine.com.



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